

GREENWAY VILLAGE SQUARE

SEc 35th Avenue & Greenway, Phoenix, AZ

Shopping Center For Sale

\$7,950,000



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20TH ANNIVERSARY
1993-2013













Financial Overview

Price: \$7,950,000
Price Per Foot: \$131.99
Occupancy: 84.9%

Cap Rate: 7.45% (actual)

Property Overview

Building Area: 60,234 sq. ft. Parcel #: 207-09-005F

Zoning: PSC, City of Phoenix

Land Area: 260,358 sq. ft. (5.977 acres) Owned Parking: 294 spaces (4.88 per 1,000)

Year Built: 1975

Demographics (2014)

 1-mile
 3-miles
 5-miles

 Population:
 16,853
 142,097
 356,295

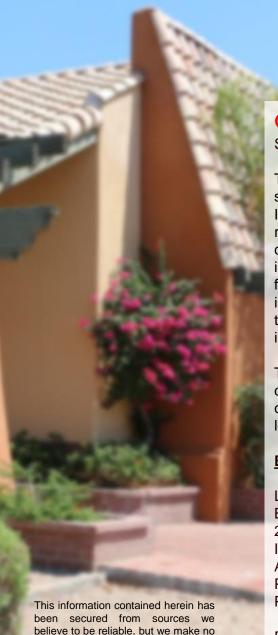
 Avg. Household Inc.:
 \$64,593
 \$60,576
 \$62,882

 Total Households:
 6,276
 54,684
 137,530

 Complete demographics are available upon request.

Traffic Counts (2011/2012)

North on 35th Avenue: 25,896 VPD South on 35th Avenue: 28,320 VPD East on Greenway: 24,999 VPD West on Greenway: 28,776 VPD



representations

accuracy

inaccuracies.

or

the

expressed or implied, as to the

References to square footage or age

are approximate. Buyer must verify

this information and bear all risk for

of

warranties.

information.



GREENWAY VILLAGE SQUARE

SEc 35th Avenue & Greenway, Phoenix, AZ

The subject property is a neighborhood shopping center anchored by Goodwill Industries that was built in 1975 and more recently remodeled. The buildings are configured in an "L" shape facing the intersection. There is a multi-tenant pad in front of the center that is included. The indoor kart racing building on the west end of the center that was previously a K-Mart is not included with this offering.

The center is offered at below replacement cost and at a market cap rate based on the current income. Upside potential exists by leasing the remaining vacant space.

EXISTING FINANCING SUMMARY

Lender: Sun Life Assurance

Balance: \$2,400,000 as of September

2014

Interest Rate: 6.02% Amortization: 20 years Payment: \$26,192

Payoff: December 2024 (fully

amortized)

Prepayable: Subject to defeasance Recourse: No, subject to the usual

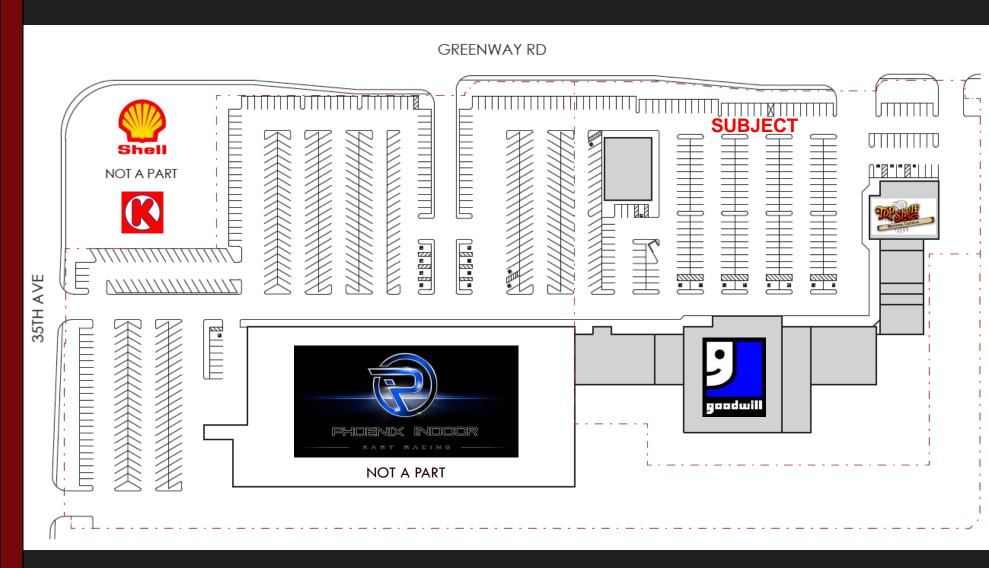
negligence & waste carveouts

GREENWAY VILLAGE SQUARE SEC 35th Avenue & Greenway, Phoenix, AZ

PRICE:	\$7,950,000				
DOWN PAYMENT:	\$5,550,000	69.8%			
FINANCING:	\$2,400,000 @ 6.02% fully amortized- 10 years remaining				
SQUARE FEET:	60,234	PRICE PER SQ. FT.:	\$131.99		
CAP RATE:	7.45	7.45 (Based on actual current income)			
ACRES:	5.977				
ZONING:	PSC	# OF PARKING SPACES:	294		
YEAR BUILT:	1975	(1 per 205 sq.ft./ 4.9	per 1000)		
PARCEL #:	207-09-005F				

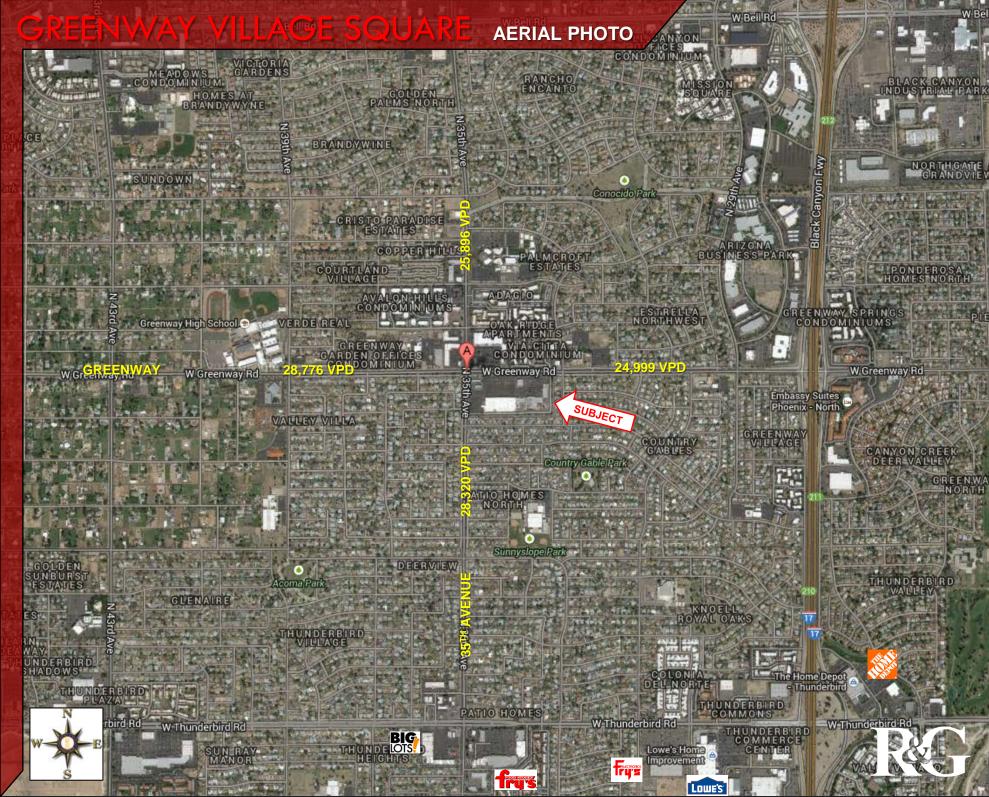
ANNUALIZED INCOME			ANNUALIZED EXF	PENSES	\$/ sq.ft.:
BASE RENT:	\$665,838		TAXES: (2013)	\$86,169	\$1.43
	\$0		INSURANCE:	\$11,202	\$0.19
plus REIMBURSED EXPENSES:	\$186,177		CAM:	\$70,138	\$1.16
TOTAL POTENTIAL INCOME:	\$852,015		UTILITIES:	\$52,348	\$0.87
less VACANCY ("\$0" means "actual"):	\$0	15.1 %	MANAGEMENT:	\$34,081	4.0 %
GROSS OPERATING INCOME:	\$852,015		RESERVE:	\$6,023	
less EXPENSES:	\$259,961			\$0	
NET OPERATING INCOME:	\$592,054			\$0	
less LOAN PAYMENTS:	\$314,302		TOTAL EXPENSES:	\$259,961	
CASH FLOW:	\$277,752	5.0%	Expenses Per Sq. Ft.:	\$4.32	
plus PRINCIPAL REDUCTION:	\$173,732				
TOTAL RETURN:	\$451,484	8.1%			

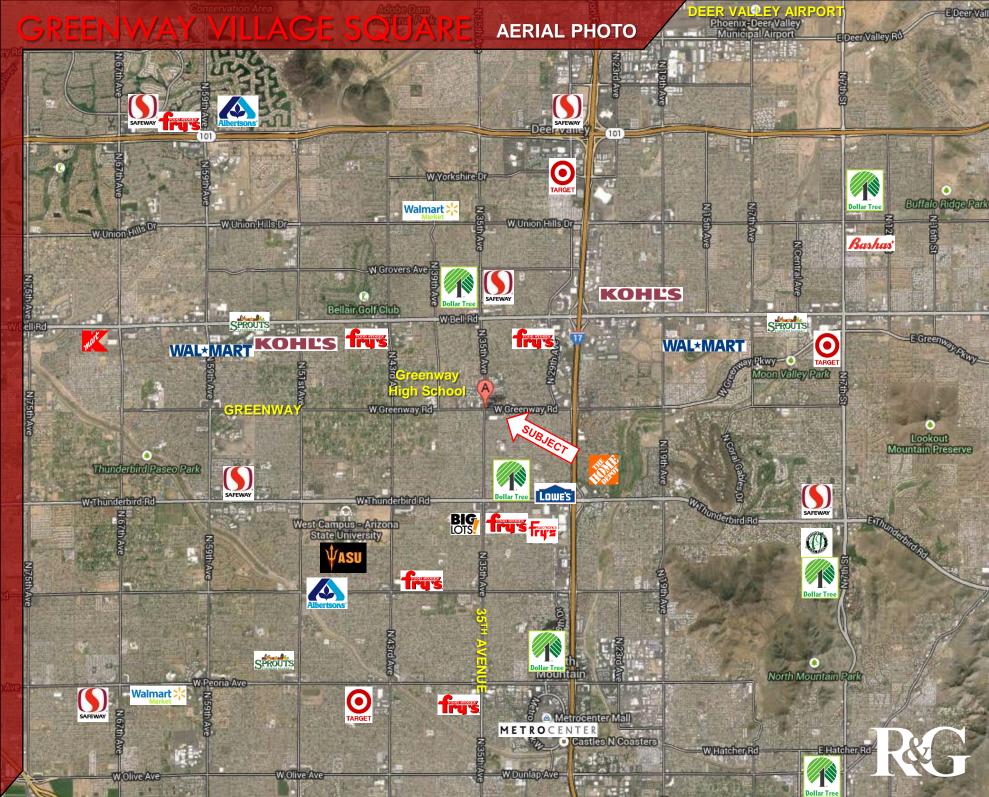
The Net Operating Income at 95% occupancy will be \$650,338.













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